

## The SchoolWorks MORE System



### Improve Instruction

Through a combination of instructional training, standardized observations, and progressive data evaluation, SchoolWorks MORE System helps school leaders build the capacity to assess instructional practices in the classroom at scale, identify trends, and tailor ongoing professional development for teachers.

*Master. Observe. Rate. Elevate.*

1. **Master.** Using *SchoolWorks Classroom Visit Tool*, our facilitators help school leaders master the research-based criteria of high-quality classroom instruction, enabling them to easily characterize practices in-action.
2. **Observe.** Once trained and certified in the use of the tool, your school leaders conduct regular observations and provide evidence-based formative feedback to teachers, using the SchoolWorks-supplied framework.
3. **Rate.** Collective observation ratings reveal patterns and trends across the school, district or network, enabling school leaders to tailor professional development to meet real needs.
4. **Elevate.** Through feedback and professional development informed by progressive data, instructional capacity is measurably elevated over time.

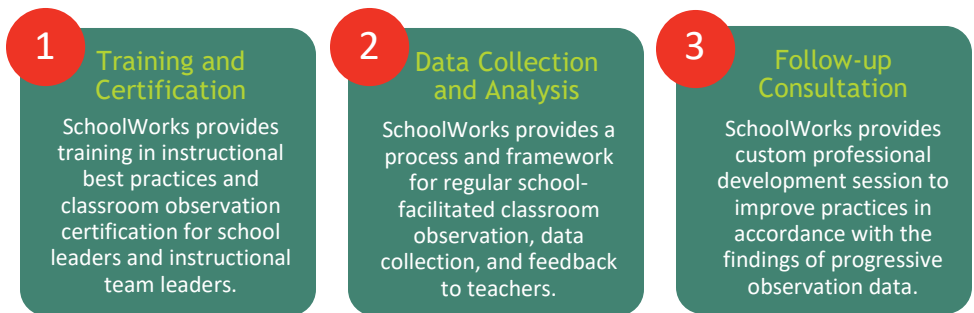
Find out *MORE...*

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### MORE SYSTEM OVERVIEW



**1 DAY OF TRAINING** → **4 HR P/P ONLINE CERTIFICATION** → **2 2-HR CUSTOM SUPPORT SESSIONS**

1. **Training and Certification.** The one-day MORE System interactive workshop features an instructor-led exploration of the evidence-based principles of high-quality instruction. Participants view and rate videos of instruction, using the SchoolWorks Classroom Visit Tool, and norm on ratings. Using our supplied framework, SchoolWorks facilitators demonstrate how participants can collect and analyze classroom observation ratings from their own school(s) via peer observation to reveal data-informed areas of need across various indicators. Participants undergo an online certification process to become expert observers.
2. **Data Collection and Analysis.** SchoolWorks provides a data collection template and support for the collection, analysis, and use of classroom observation data. Trained and certified classroom observers from the school then conduct regular (i.e., quarterly) classroom observations using the SchoolWorks CVT, and record ratings via the online digital form.  
  
Observations yield findings that provide insights into overall instructional quality across the school. Data may be cross-referenced by various criteria (subject, grade, indicator, etc.) to ensure that teacher support is tailored to data-informed need.  
  
  -  SUBJECT
  -  GRADE
  -  TEACHER/OBSERVER
  -  INDICATOR
3. **Follow-Up Consultation.** SchoolWorks provides guidance and support in the interpretation and ongoing use of classroom observation data via two 2-hour in-person consultative support sessions. The content of each of these sessions will be driven by the school's needs, as indicated by the findings of the classroom observation data and/or the input of school leaders.

# SchoolWorks

## About SchoolWorks

SchoolWorks is an education consulting group with the mission of advancing all aspects of student learning and well-being by building the capacity of educators to assess, plan for and achieve student success. The company has reviewed and documented the work of thousands of schools and districts since its inception in 1998—developing and refining a proprietary set of research-based criteria (*SchoolWorks Quality Criteria*) and an evidence-based classroom observation tool (*SchoolWorks Classroom Visit Tool*) that serve as the framework for this work. With decades of insight into best practices across domains, SchoolWorks provides authoritative school improvement support by helping schools and districts identify their strengths and weaknesses, develop and execute meaningful and achievable action plans, and monitor ongoing progress.



**Kate Wheeler**

SCHOOLWORKS DIRECTOR  
OF PROJECT MANAGEMENT

Kate manages the continual training and professional development of SchoolWorks' staff and consultants. She is a former teacher leader, and served as Project Manager for DC Public Schools' IMPACT assessment program. Kate has a M.A.Ed. in Education Management and Policy from Harvard School of Education.



**Jake Schmitz**

SCHOOLWORKS SENIOR  
PROJECT MANAGER

An integral developer of the SchoolWorks Classroom Visit Tool, Jake has trained hundreds of instructors in its use. As a former school leader, he led KIPP Endeavor Academy from probationary status to an accredited rating—elevating the student acceptance rate to high-performing high schools to 99%.



## Meet Our Experts

**Betty Dao**

SCHOOLWORKS SENIOR  
PROJECT MANAGER

Betty serves as the lead instructor for the KIPP Successor Prep program—providing professional development for KIPP's rising principal leaders. A former principal, academic dean, and instructional coach, Betty has a M.A.Ed. in School Leadership from Harvard School of Education.

## About the SchoolWorks Classroom Visit Tool

To conduct research-based, standardized classroom observations, trained and certified observers use the SchoolWorks Classroom Visit Tool (CVT). The CVT provides a “scorecard” for instruction across multiple indicators. During each classroom visit, an observer – using a 1-4 scale – assigns a rating for each indicator, using SchoolWorks' detailed observation guidance. Observers record evidence of their observations, as well as contextual information about the classroom (such as the subject, date, and number of students). To ensure the accuracy of the tool, all SchoolWorks observers must complete training and norm on ratings before they are certified to conduct observations.

CVT DIMENSIONS	CVT INDICATORS
Common Core Alignment	<ul style="list-style-type: none"><li>• Common Core Literacy Alignment</li><li>• Common Core Math Alignment</li></ul>
Classroom Climate	<ul style="list-style-type: none"><li>• Behavioral Expectations</li><li>• Structured Learning Environment</li><li>• Supportive Learning Environment</li></ul>
Purposeful Teaching	<ul style="list-style-type: none"><li>• Focused Instruction</li><li>• Instructional strategies</li><li>• Participation and Engagement</li><li>• Higher-order Thinking</li></ul>
In-Class Assessment & Feedback	<ul style="list-style-type: none"><li>• Assessment Strategies</li><li>• Feedback</li></ul>

## Call SchoolWorks to find out *MORE*.

*SchoolWorks trainings are created for School Leaders, Instructional Leaders, and Teacher Leaders, and are conducted on-site at your school, district, or network facility. A light breakfast and lunch will be provided for all participants.*

### Benefits

- ✓ One-day of on-site training
- ✓ 1-year Classroom Visit Tool certification for participants
- ✓ An Excel template for data collection
- ✓ Two 2-hour follow-up support sessions, scheduled at your convenience, with content driven by your needs

### Investment

Pricing is based on your needs, and volume discounts apply for groups of ten or more. For details, or a price estimate for your school or district, contact Jennifer Strock at [Jstrock@schoolworks.org](mailto:Jstrock@schoolworks.org).